## Postal Code 78702

| Listings            | This Month   |              |        | Year-to-Date  |               |        |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
|                     | Apr 2022     | Apr 2021     | Change | 2022          | 2021          | Change |
| Single Family Sales | 29           | 34           | -14.7% | 99            | 121           | -18.2% |
| Condo/TH Sales      | 15           | 24           | -37.5% | 55            | 75            | -26.7% |
| Total Sales         | 44           | 58           | -24.1% | 154           | 196           | -21.4% |
| New Homes Only      | 7            | 16           | -56.3% | 21            | 60            | -65.0% |
| Resale Only         | 37           | 42           | -11.9% | 133           | 136           | -2.2%  |
| Sales Volume        | \$38,095,670 | \$39,684,068 | -4.0%  | \$127,629,246 | \$125,625,500 | +1.6%  |
| New Listings        | 60           | 74           | -18.9% | 197           | 230           | -14.3% |
| Pending             |              |              |        |               |               |        |
| Withdrawn           | 2            | 7            | -71.4% | 15            | 31            | -51.6% |
| Expired             |              | 3            |        | 7             | 10            | -30.0% |
| Months of Inventory | 0.8          | 0.9          | -9.5%  | N/A           | N/A           |        |

| Average              | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Apr 2022   | Apr 2021  | Change | 2022         | 2021      | Change |
| List Price           | \$821,743  | \$624,849 | +31.5% | \$800,049    | \$616,931 | +29.7% |
| List Price/SqFt      | \$654      | \$482     | +35.5% | \$624        | \$475     | +31.6% |
| Sold Price           | \$865,811  | \$684,208 | +26.5% | \$828,761    | \$640,946 | +29.3% |
| Sold Price/SqFt      | \$696      | \$521     | +33.8% | \$648        | \$488     | +32.6% |
| Sold Price / Orig LP | 106.8%     | 107.4%    | -0.6%  | 103.9%       | 103.2%    | +0.6%  |
| Days on Market       | 13         | 16        | -19.4% | 20           | 35        | -42.0% |

| Median               | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Apr 2022   | Apr 2021  | Change | 2022         | 2021      | Change |
| List Price           | \$744,950  | \$572,000 | +30.2% | \$699,000    | \$562,000 | +24.4% |
| List Price/SqFt      | \$621      | \$465     | +33.4% | \$592        | \$447     | +32.3% |
| Sold Price           | \$773,500  | \$590,000 | +31.1% | \$733,000    | \$579,950 | +26.4% |
| Sold Price/SqFt      | \$661      | \$505     | +30.9% | \$634        | \$460     | +37.6% |
| Sold Price / Orig LP | 104.6%     | 101.9%    | +2.7%  | 101.3%       | 100.0%    | +1.3%  |
| Days on Market       | 6          | 6         | +9.1%  | 5            | 8         | -37.5% |



## Residential Statistics | 🖈 Independence Title

|                      |            |       |     | •            |       |     |  |
|----------------------|------------|-------|-----|--------------|-------|-----|--|
| Price Range          | This Month |       |     | Year-to-Date |       |     |  |
|                      | New        | Sales | DOM | New          | Sales | DOM |  |
| \$149,999 or under   |            | -     |     |              |       |     |  |
| \$150,000- \$199,999 |            | 1     | 130 |              | 1     | 130 |  |
| \$200,000- \$249,999 |            | -     |     |              | 1     | 123 |  |
| \$250,000- \$299,999 |            | -     |     | 1            |       | -   |  |
| \$300,000-\$349,999  |            | 1     | 4   | 2            | 1     | 4   |  |
| \$350,000-\$399,999  | 2          |       |     | 6            | 6     | 18  |  |
| \$400,000- \$449,999 | 2          | 2     | 4   | 9            | 7     | 18  |  |
| \$450,000- \$499,999 | 2          | 2     | 6   | 9            | 9     | 13  |  |
| \$500,000- \$549,999 | 2          | 1     | 7   | 3            | 8     | 24  |  |
| \$550,000- \$599,999 | 4          | 1     | 13  | 15           | 11    | 25  |  |
| \$600,000-\$699,999  | 12         | 5     | 13  | 35           | 21    | 18  |  |
| \$700,000- \$799,999 | 14         | 10    | 5   | 35           | 25    | 9   |  |
| \$800,000- \$899,999 | 3          | 6     | 22  | 15           | 18    | 35  |  |
| \$900,000- \$999,999 | 4          | 6     | 16  | 16           | 13    | 19  |  |
| \$1M - \$1.99M       | 13         | 9     | 7   | 47           | 32    | 17  |  |
| \$2M - \$2.99M       | 2          |       | -   | 2            | 1     | 14  |  |
| \$3M+                |            |       |     | 2            |       | -   |  |
| Totals               | 60         | 44    | 13  | 197          | 154   | 20  |  |

**April 2022** 





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