

# Postal Code 78757

# Residential Statistics



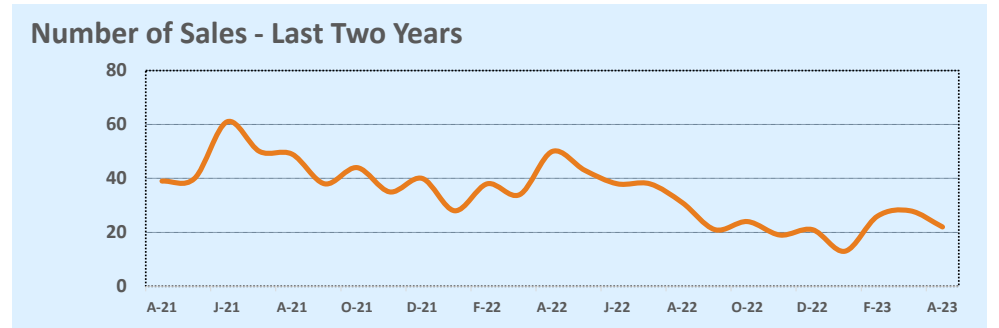
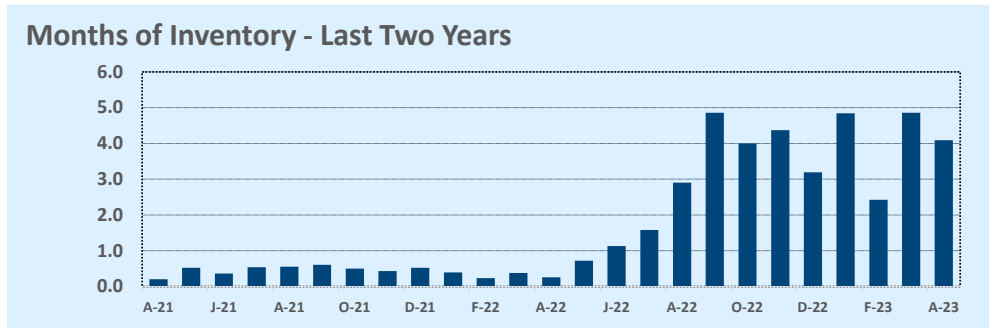
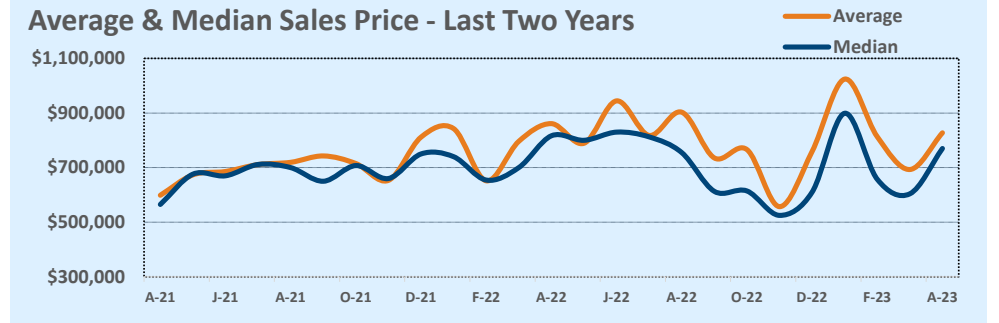
April 2023

| Listings            | This Month   |              |               | Year-to-Date |               |               |
|---------------------|--------------|--------------|---------------|--------------|---------------|---------------|
|                     | Apr 2023     | Apr 2022     | Change        | 2023         | 2022          | Change        |
| Single Family Sales | 17           | 38           | -55.3%        | 71           | 109           | -34.9%        |
| Condo/TH Sales      | 5            | 12           | -58.3%        | 18           | 41            | -56.1%        |
| <b>Total Sales</b>  | <b>22</b>    | <b>50</b>    | <b>-56.0%</b> | <b>89</b>    | <b>150</b>    | <b>-40.7%</b> |
| New Homes Only      | 3            | 3            | --            | 15           | 12            | +25.0%        |
| Resale Only         | 19           | 47           | -59.6%        | 74           | 138           | -46.4%        |
| Sales Volume        | \$18,203,000 | \$43,050,800 | -57.7%        | \$72,059,127 | \$118,481,652 | -39.2%        |
| New Listings        | 60           | 52           | +15.4%        | 176          | 179           | -1.7%         |
| Pending             | 31           | N/A          | N/A           | 36           | N/A           | N/A           |
| Withdrawn           | 6            | 2            | +200.0%       | 24           | 7             | +242.9%       |
| Expired             | --           | --           | --            | 3            | --            | --            |
| Months of Inventory | 4.1          | 0.3          | +1473.4%      | N/A          | N/A           | --            |

| Price Range          | This Month |           |           | Year-to-Date |           |           |
|----------------------|------------|-----------|-----------|--------------|-----------|-----------|
|                      | New        | Sales     | DOM       | New          | Sales     | DOM       |
| \$149,999 or under   | --         | --        | --        | --           | --        | --        |
| \$150,000- \$199,999 | --         | --        | --        | --           | --        | --        |
| \$200,000- \$249,999 | 1          | 1         | 1         | 3            | 2         | 50        |
| \$250,000- \$299,999 | 2          | 2         | 47        | 6            | 4         | 37        |
| \$300,000- \$349,999 | --         | --        | --        | 3            | 2         | 8         |
| \$350,000- \$399,999 | --         | --        | --        | 3            | 3         | 35        |
| \$400,000- \$449,999 | --         | --        | --        | 1            | 2         | 26        |
| \$450,000- \$499,999 | 3          | 1         | 20        | 8            | 5         | 37        |
| \$500,000- \$549,999 | 1          | 1         | 43        | 15           | 9         | 36        |
| \$550,000- \$599,999 | 2          | 2         | 111       | 8            | 8         | 93        |
| \$600,000- \$699,999 | 8          | 1         | 8         | 24           | 13        | 94        |
| \$700,000- \$799,999 | 8          | 4         | 5         | 23           | 6         | 39        |
| \$800,000- \$899,999 | 9          | 3         | 21        | 17           | 9         | 41        |
| \$900,000- \$999,999 | 4          | 4         | 17        | 14           | 9         | 30        |
| \$1M - \$1.99M       | 18         | 3         | 70        | 44           | 15        | 57        |
| \$2M - \$2.99M       | 4          | --        | --        | 7            | 2         | 26        |
| \$3M+                | --         | --        | --        | --           | --        | --        |
| <b>Totals</b>        | <b>60</b>  | <b>22</b> | <b>34</b> | <b>176</b>   | <b>89</b> | <b>53</b> |

| Average              | This Month |           |         | Year-to-Date |           |         |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
|                      | Apr 2023   | Apr 2022  | Change  | 2023         | 2022      | Change  |
| List Price           | \$846,143  | \$784,814 | +7.8%   | \$840,220    | \$740,028 | +13.5%  |
| List Price/SqFt      | \$486      | \$487     | -0.2%   | \$469        | \$482     | -2.6%   |
| Sold Price           | \$827,409  | \$861,016 | -3.9%   | \$809,653    | \$789,878 | +2.5%   |
| Sold Price/SqFt      | \$474      | \$537     | -11.8%  | \$451        | \$517     | -12.9%  |
| Sold Price / Orig LP | 97.4%      | 110.8%    | -12.0%  | 96.0%        | 107.7%    | -10.9%  |
| Days on Market       | 34         | 6         | +477.5% | 53           | 10        | +435.3% |

| Median               | This Month |           |         | Year-to-Date |           |         |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
|                      | Apr 2023   | Apr 2022  | Change  | 2023         | 2022      | Change  |
| List Price           | \$764,750  | \$722,500 | +5.8%   | \$699,900    | \$688,500 | +1.7%   |
| List Price/SqFt      | \$478      | \$462     | +3.5%   | \$473        | \$462     | +2.4%   |
| Sold Price           | \$770,000  | \$816,500 | -5.7%   | \$689,000    | \$710,500 | -3.0%   |
| Sold Price/SqFt      | \$482      | \$532     | -9.5%   | \$445        | \$511     | -12.8%  |
| Sold Price / Orig LP | 98.5%      | 111.5%    | -11.7%  | 96.8%        | 106.8%    | -9.4%   |
| Days on Market       | 11         | 5         | +110.0% | 24           | 5         | +380.0% |



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