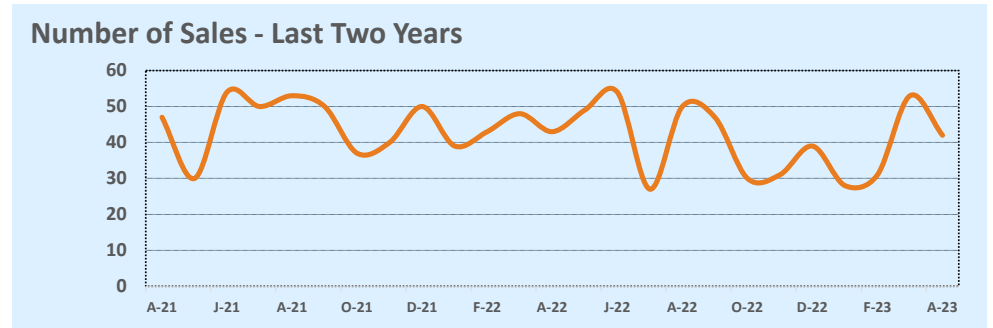
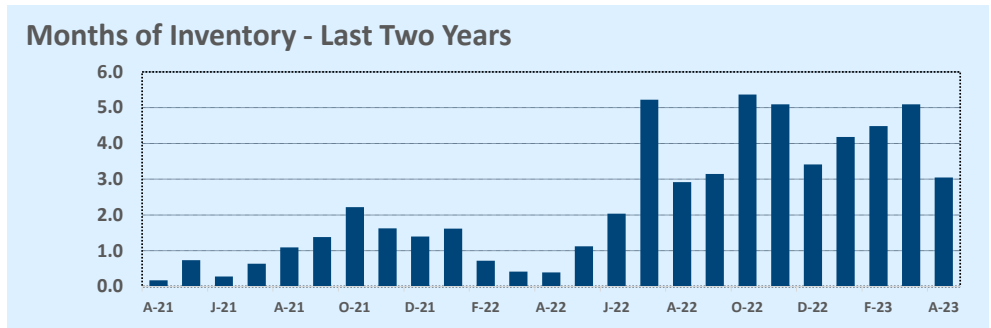
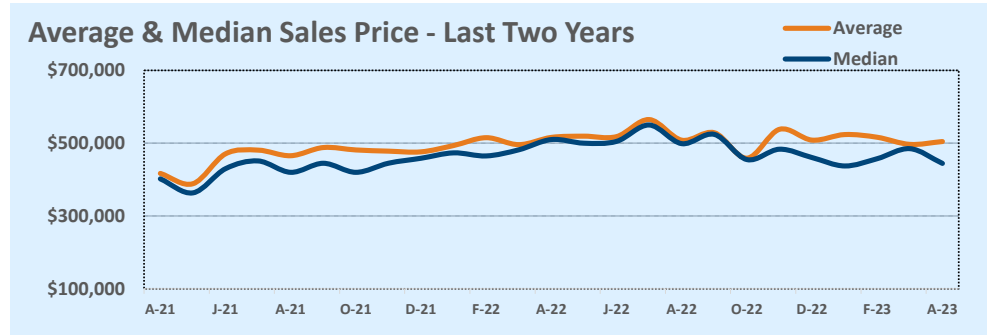


| Listings            | This Month   |              |              | Year-to-Date |              |               |
|---------------------|--------------|--------------|--------------|--------------|--------------|---------------|
|                     | Apr 2023     | Apr 2022     | Change       | 2023         | 2022         | Change        |
| Single Family Sales | 41           | 38           | +7.9%        | 144          | 155          | -7.1%         |
| Condo/TH Sales      | 1            | 5            | -80.0%       | 10           | 18           | -44.4%        |
| <b>Total Sales</b>  | <b>42</b>    | <b>43</b>    | <b>-2.3%</b> | <b>154</b>   | <b>173</b>   | <b>-11.0%</b> |
| New Homes Only      | 3            | 2            | +50.0%       | 31           | 8            | +287.5%       |
| Resale Only         | 39           | 41           | -4.9%        | 123          | 165          | -25.5%        |
| Sales Volume        | \$21,192,836 | \$22,185,886 | -4.5%        | \$78,190,904 | \$87,397,064 | -10.5%        |
| New Listings        | 65           | 48           | +35.4%       | 225          | 164          | +37.2%        |
| Pending             | 37           | N/A          | N/A          | 82           | N/A          | N/A           |
| Withdrawn           | 3            | --           | --           | 23           | 1            | +2200.0%      |
| Expired             | 2            | --           | --           | 16           | --           | --            |
| Months of Inventory | 3.0          | 0.4          | +670.9%      | N/A          | N/A          | --            |

| Price Range          | This Month |           |           | Year-to-Date |            |           |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
|                      | New        | Sales     | DOM       | New          | Sales      | DOM       |
| \$149,999 or under   | --         | --        | --        | 1            | --         | --        |
| \$150,000- \$199,999 | --         | --        | --        | --           | --         | --        |
| \$200,000- \$249,999 | 2          | --        | --        | 2            | --         | --        |
| \$250,000- \$299,999 | --         | --        | --        | --           | --         | --        |
| \$300,000- \$349,999 | 1          | 1         | 3         | 7            | 9          | 36        |
| \$350,000- \$399,999 | 9          | 9         | 32        | 36           | 29         | 53        |
| \$400,000- \$449,999 | 11         | 13        | 70        | 41           | 36         | 71        |
| \$450,000- \$499,999 | 12         | 7         | 111       | 42           | 25         | 76        |
| \$500,000- \$549,999 | 13         | 3         | 90        | 23           | 19         | 77        |
| \$550,000- \$599,999 | 1          | --        | --        | 15           | 5          | 58        |
| \$600,000- \$699,999 | 4          | 2         | 16        | 25           | 10         | 70        |
| \$700,000- \$799,999 | 6          | 2         | 20        | 17           | 6          | 59        |
| \$800,000- \$899,999 | 4          | 3         | 10        | 10           | 12         | 56        |
| \$900,000- \$999,999 | --         | 2         | 79        | 2            | 2          | 79        |
| \$1M - \$1.99M       | 1          | --        | --        | 1            | 1          | 75        |
| \$2M - \$2.99M       | 1          | --        | --        | 3            | --         | --        |
| \$3M+                | --         | --        | --        | --           | --         | --        |
| <b>Totals</b>        | <b>65</b>  | <b>42</b> | <b>60</b> | <b>225</b>   | <b>154</b> | <b>65</b> |

| Average              | This Month |           |         | Year-to-Date |           |         |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
|                      | Apr 2023   | Apr 2022  | Change  | 2023         | 2022      | Change  |
| List Price           | \$519,678  | \$499,494 | +4.0%   | \$523,569    | \$498,370 | +5.1%   |
| List Price/SqFt      | \$238      | \$255     | -6.7%   | \$239        | \$245     | -2.5%   |
| Sold Price           | \$504,591  | \$515,951 | -2.2%   | \$507,733    | \$505,185 | +0.5%   |
| Sold Price/SqFt      | \$230      | \$263     | -12.6%  | \$232        | \$250     | -7.1%   |
| Sold Price / Orig LP | 97.5%      | 103.4%    | -5.7%   | 97.3%        | 101.8%    | -4.4%   |
| Days on Market       | 60         | 25        | +139.7% | 65           | 28        | +135.3% |

| Median               | This Month |           |         | Year-to-Date |           |         |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
|                      | Apr 2023   | Apr 2022  | Change  | 2023         | 2022      | Change  |
| List Price           | \$450,000  | \$485,000 | -7.2%   | \$480,780    | \$475,000 | +1.2%   |
| List Price/SqFt      | \$220      | \$255     | -13.7%  | \$238        | \$246     | -3.5%   |
| Sold Price           | \$444,500  | \$510,000 | -12.8%  | \$458,750    | \$481,124 | -4.7%   |
| Sold Price/SqFt      | \$218      | \$275     | -20.6%  | \$227        | \$250     | -9.1%   |
| Sold Price / Orig LP | 98.7%      | 101.0%    | -2.2%   | 98.6%        | 100.0%    | -1.4%   |
| Days on Market       | 42         | 6         | +600.0% | 53           | 8         | +562.5% |



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