

MLS Area 1N

Residential Statistics



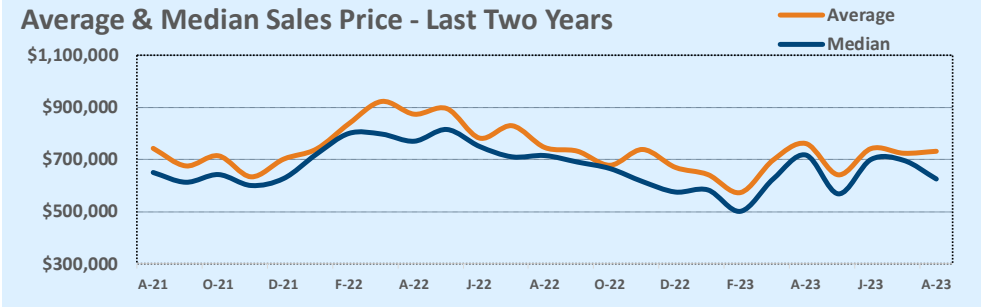
August 2023

| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|---------------|---------------|---------------|---------------|
| | Aug 2023 | Aug 2022 | Change | 2023 | 2022 | Change |
| Single Family Sales | 33 | 25 | +32.0% | 232 | 254 | -8.7% |
| Condo/TH Sales | 2 | 6 | -66.7% | 19 | 31 | -38.7% |
| Total Sales | 35 | 31 | +12.9% | 251 | 285 | -11.9% |
| New Homes Only | -- | -- | -- | -- | 1 | -- |
| Resale Only | 35 | 31 | +12.9% | 251 | 284 | -11.6% |
| Sales Volume | \$25,600,038 | \$23,123,200 | +10.7% | \$173,594,933 | \$241,028,095 | -28.0% |
| New Listings | 48 | 50 | -4.0% | 375 | 448 | -16.3% |
| Pending | 16 | N/A | N/A | 19 | N/A | N/A |
| Withdrawn | 13 | -- | -- | 31 | -- | -- |
| Expired | 6 | -- | -- | 17 | -- | -- |
| Months of Inventory | 2.2 | 3.3 | -31.6% | N/A | N/A | -- |

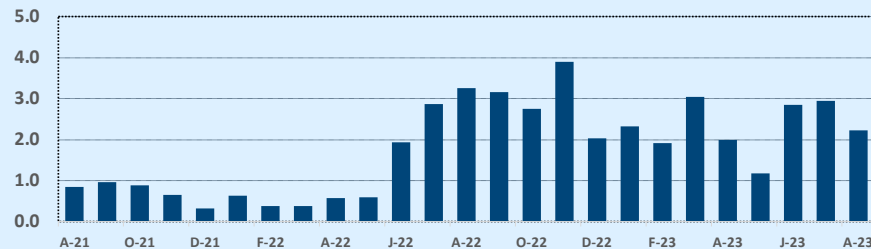
| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | -- | -- | -- | -- | -- |
| \$150,000- \$199,999 | -- | -- | -- | -- | -- | -- |
| \$200,000- \$249,999 | -- | -- | -- | -- | -- | -- |
| \$250,000- \$299,999 | 1 | -- | -- | 6 | 1 | 38 |
| \$300,000- \$349,999 | 1 | -- | -- | 7 | 4 | 29 |
| \$350,000- \$399,999 | 2 | -- | -- | 17 | 12 | 30 |
| \$400,000- \$449,999 | -- | 3 | 35 | 22 | 24 | 32 |
| \$450,000- \$499,999 | 1 | 2 | 58 | 23 | 20 | 53 |
| \$500,000- \$549,999 | 2 | 3 | 27 | 24 | 29 | 54 |
| \$550,000- \$599,999 | 7 | 5 | 35 | 40 | 28 | 40 |
| \$600,000- \$699,999 | 14 | 9 | 24 | 65 | 31 | 33 |
| \$700,000- \$799,999 | 8 | 2 | 32 | 42 | 30 | 30 |
| \$800,000- \$899,999 | 8 | 2 | 52 | 47 | 18 | 31 |
| \$900,000- \$999,999 | 1 | 2 | 60 | 22 | 19 | 28 |
| \$1M - \$1.99M | 3 | 7 | 47 | 55 | 35 | 31 |
| \$2M - \$2.99M | -- | -- | -- | 3 | -- | -- |
| \$3M+ | -- | -- | -- | 2 | -- | -- |
| Totals | 48 | 35 | 38 | 375 | 251 | 36 |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|---------|
| | Aug 2023 | Aug 2022 | Change | 2023 | 2022 | Change |
| List Price | \$751,883 | \$786,413 | -4.4% | \$711,283 | \$812,384 | -12.4% |
| List Price/SqFt | \$334 | \$373 | -10.6% | \$338 | \$380 | -11.2% |
| Sold Price | \$731,430 | \$745,910 | -1.9% | \$691,613 | \$845,713 | -18.2% |
| Sold Price/SqFt | \$326 | \$358 | -9.0% | \$330 | \$397 | -17.0% |
| Sold Price / Orig LP | 94.7% | 91.1% | +3.9% | 94.8% | 103.3% | -8.2% |
| Days on Market | 38 | 28 | +35.8% | 36 | 14 | +153.2% |

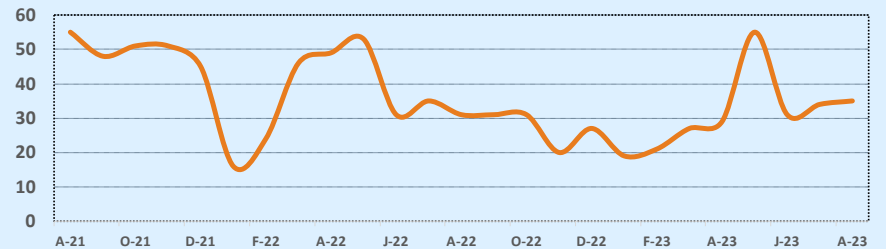
| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|---------|
| | Aug 2023 | Aug 2022 | Change | 2023 | 2022 | Change |
| List Price | \$639,000 | \$749,999 | -14.8% | \$625,000 | \$749,900 | -16.7% |
| List Price/SqFt | \$330 | \$372 | -11.2% | \$336 | \$375 | -10.4% |
| Sold Price | \$625,000 | \$715,000 | -12.6% | \$618,500 | \$765,000 | -19.2% |
| Sold Price/SqFt | \$317 | \$366 | -13.4% | \$325 | \$395 | -17.6% |
| Sold Price / Orig LP | 95.0% | 96.0% | -1.0% | 96.0% | 101.0% | -5.0% |
| Days on Market | 31 | 22 | +40.9% | 19 | 6 | +216.7% |



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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