

MLS Area TCT

| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|---------------|--------------|--------------|--------------|
| | Aug 2023 | Aug 2022 | Change | 2023 | 2022 | Change |
| Single Family Sales | 15 | 20 | -25.0% | 185 | 189 | -2.1% |
| Condo/TH Sales | -- | -- | -- | 1 | -- | -- |
| Total Sales | 15 | 20 | -25.0% | 186 | 189 | -1.6% |
| New Homes Only | -- | 1 | -- | 14 | 6 | +133.3% |
| Resale Only | 15 | 19 | -21.1% | 172 | 183 | -6.0% |
| Sales Volume | \$6,665,200 | \$6,727,100 | -0.9% | \$67,631,134 | \$81,791,783 | -17.3% |
| New Listings | 22 | 53 | -58.5% | 227 | 293 | -22.5% |
| Pending | 12 | N/A | N/A | 12 | N/A | N/A |
| Withdrawn | 2 | -- | -- | 19 | -- | -- |
| Expired | 2 | -- | -- | 22 | -- | -- |
| Months of Inventory | 4.1 | 3.9 | +7.4% | N/A | N/A | -- |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
| | Aug 2023 | Aug 2022 | Change | 2023 | 2022 | Change |
| List Price | \$499,073 | \$342,910 | +45.5% | \$384,857 | \$424,592 | -9.4% |
| List Price/SqFt | \$256 | \$226 | +13.2% | \$220 | \$236 | -6.4% |
| Sold Price | \$444,347 | \$336,355 | +32.1% | \$363,608 | \$432,761 | -16.0% |
| Sold Price/SqFt | \$241 | \$221 | +8.8% | \$210 | \$241 | -12.7% |
| Sold Price / Orig LP | 90.5% | 94.5% | -4.3% | 91.0% | 101.4% | -10.3% |
| Days on Market | 90 | 24 | +278.6% | 65 | 18 | +259.3% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|---------|
| | Aug 2023 | Aug 2022 | Change | 2023 | 2022 | Change |
| List Price | \$314,300 | \$339,450 | -7.4% | \$349,850 | \$350,000 | -0.0% |
| List Price/SqFt | \$224 | \$225 | -0.6% | \$212 | \$212 | -0.2% |
| Sold Price | \$314,300 | \$333,750 | -5.8% | \$330,000 | \$359,000 | -8.1% |
| Sold Price/SqFt | \$225 | \$220 | +2.2% | \$202 | \$217 | -6.7% |
| Sold Price / Orig LP | 97.0% | 95.5% | +1.6% | 92.0% | 100.0% | -8.0% |
| Days on Market | 22 | 19 | +15.8% | 40 | 7 | +471.4% |

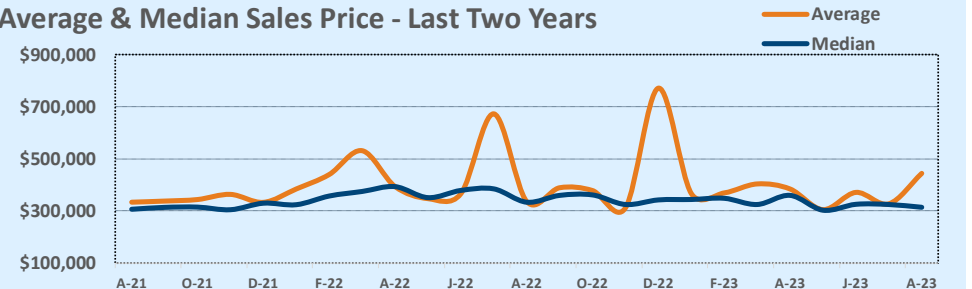
Residential Statistics

Independence Title

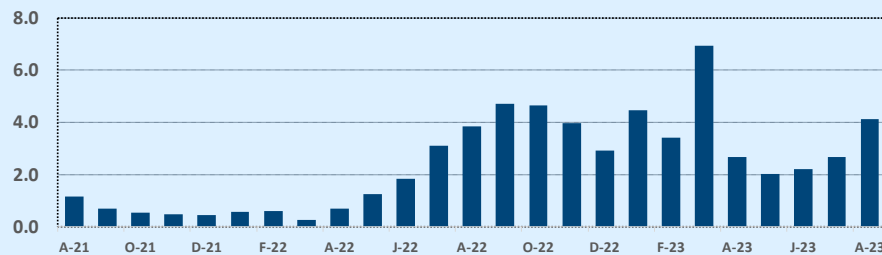
August 2023

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | 1 | -- | -- | 4 | 5 | 50 |
| \$150,000- \$199,999 | -- | 2 | 129 | 8 | 10 | 52 |
| \$200,000- \$249,999 | 2 | 1 | 6 | 23 | 16 | 36 |
| \$250,000- \$299,999 | 1 | 3 | 32 | 32 | 27 | 68 |
| \$300,000- \$349,999 | 3 | 5 | 9 | 40 | 56 | 65 |
| \$350,000- \$399,999 | 4 | 1 | 61 | 43 | 40 | 71 |
| \$400,000- \$449,999 | 1 | -- | -- | 15 | 8 | 32 |
| \$450,000- \$499,999 | -- | -- | -- | 8 | 1 | 7 |
| \$500,000- \$549,999 | 1 | 1 | 185 | 8 | 5 | 141 |
| \$550,000- \$599,999 | -- | -- | -- | 5 | 4 | 55 |
| \$600,000- \$699,999 | 3 | 1 | 164 | 15 | 8 | 62 |
| \$700,000- \$799,999 | 2 | -- | -- | 6 | 2 | 51 |
| \$800,000- \$899,999 | 1 | -- | -- | 6 | 1 | 40 |
| \$900,000- \$999,999 | 2 | -- | -- | 3 | -- | -- |
| \$1M - \$1.99M | 1 | -- | -- | 9 | 2 | 29 |
| \$2M - \$2.99M | -- | 1 | 532 | 1 | 1 | 532 |
| \$3M+ | -- | -- | -- | 1 | -- | -- |
| Totals | 22 | 15 | 90 | 227 | 186 | 65 |

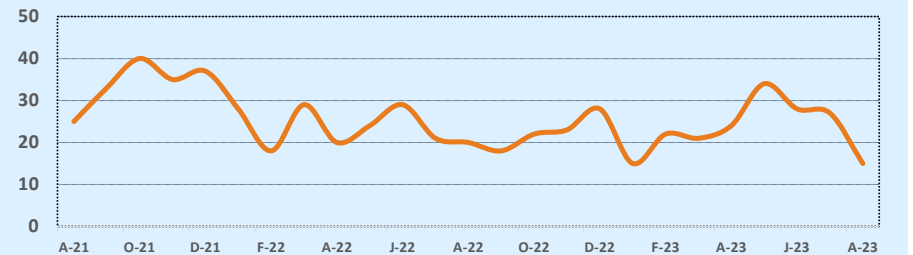
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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