

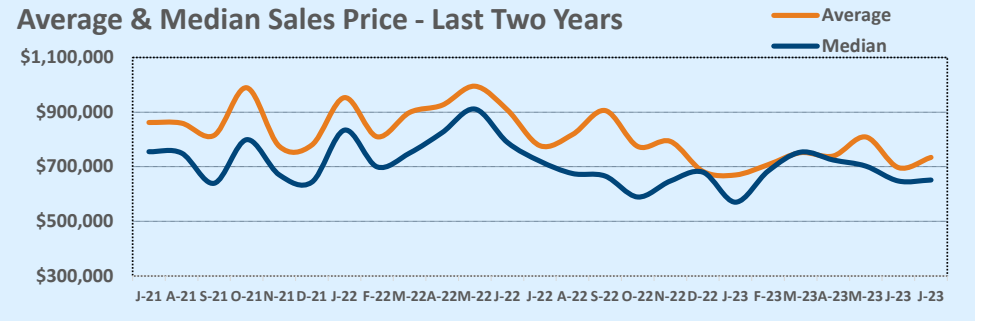
| Listings            | This Month   |              |              | Year-to-Date  |               |              |
|---------------------|--------------|--------------|--------------|---------------|---------------|--------------|
|                     | Jul 2023     | Jul 2022     | Change       | 2023          | 2022          | Change       |
| Single Family Sales | 45           | 45           | --           | 288           | 301           | -4.3%        |
| Condo/TH Sales      | 1            | --           | --           | 4             | 2             | +100.0%      |
| <b>Total Sales</b>  | <b>46</b>    | <b>45</b>    | <b>+2.2%</b> | <b>292</b>    | <b>303</b>    | <b>-3.6%</b> |
| New Homes Only      | 10           | 2            | +400.0%      | 58            | 19            | +205.3%      |
| Resale Only         | 36           | 43           | -16.3%       | 234           | 284           | -17.6%       |
| Sales Volume        | \$33,772,099 | \$34,960,198 | -3.4%        | \$213,811,390 | \$272,914,820 | -21.7%       |
| New Listings        | 87           | 79           | +10.1%       | 575           | 513           | +12.1%       |
| Pending             | 39           | N/A          | N/A          | 52            | N/A           | N/A          |
| Withdrawn           | 21           | 11           | +90.9%       | 99            | 39            | +153.8%      |
| Expired             | 13           | --           | --           | 64            | --            | --           |
| Months of Inventory | 5.6          | 3.5          | +61.8%       | N/A           | N/A           | --           |

| Average              | This Month |           |         | Year-to-Date |           |         |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
|                      | Jul 2023   | Jul 2022  | Change  | 2023         | 2022      | Change  |
| List Price           | \$763,064  | \$785,003 | -2.8%   | \$758,886    | \$894,600 | -15.2%  |
| List Price/SqFt      | \$308      | \$309     | -0.3%   | \$295        | \$336     | -12.2%  |
| Sold Price           | \$734,176  | \$776,893 | -5.5%   | \$732,231    | \$900,709 | -18.7%  |
| Sold Price/SqFt      | \$297      | \$307     | -3.1%   | \$284        | \$339     | -16.3%  |
| Sold Price / Orig LP | 96.7%      | 99.3%     | -2.7%   | 96.6%        | 101.4%    | -4.8%   |
| Days on Market       | 99         | 23        | +330.9% | 74           | 21        | +256.9% |

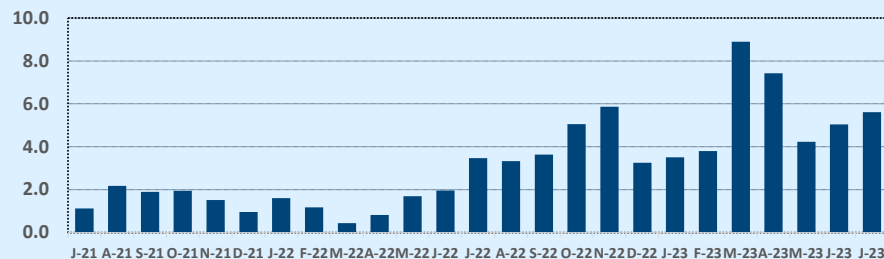
| Median               | This Month |           |         | Year-to-Date |           |         |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
|                      | Jul 2023   | Jul 2022  | Change  | 2023         | 2022      | Change  |
| List Price           | \$673,990  | \$720,126 | -6.4%   | \$699,995    | \$789,900 | -11.4%  |
| List Price/SqFt      | \$283      | \$291     | -2.7%   | \$278        | \$316     | -12.0%  |
| Sold Price           | \$651,250  | \$720,126 | -9.6%   | \$671,500    | \$795,000 | -15.5%  |
| Sold Price/SqFt      | \$273      | \$289     | -5.5%   | \$267        | \$321     | -17.0%  |
| Sold Price / Orig LP | 97.6%      | 100.0%    | -2.4%   | 97.7%        | 100.0%    | -2.3%   |
| Days on Market       | 47         | 12        | +291.7% | 47           | 7         | +571.4% |

| Price Range          | This Month |           |           | Year-to-Date |            |           |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
|                      | New        | Sales     | DOM       | New          | Sales      | DOM       |
| \$149,999 or under   | --         | --        | --        | --           | --         | --        |
| \$150,000- \$199,999 | --         | --        | --        | --           | --         | --        |
| \$200,000- \$249,999 | --         | --        | --        | --           | --         | --        |
| \$250,000- \$299,999 | --         | --        | --        | 1            | 1          | 91        |
| \$300,000- \$349,999 | 1          | 1         | --        | 1            | 3          | 117       |
| \$350,000- \$399,999 | 3          | 2         | 137       | 15           | 16         | 91        |
| \$400,000- \$449,999 | 3          | 2         | 87        | 26           | 22         | 94        |
| \$450,000- \$499,999 | 8          | 3         | 82        | 37           | 13         | 78        |
| \$500,000- \$549,999 | 5          | 6         | 71        | 39           | 25         | 55        |
| \$550,000- \$599,999 | 5          | 5         | 109       | 40           | 34         | 73        |
| \$600,000- \$699,999 | 13         | 7         | 146       | 60           | 44         | 92        |
| \$700,000- \$799,999 | 9          | 6         | 118       | 76           | 41         | 63        |
| \$800,000- \$899,999 | 4          | 3         | 87        | 42           | 20         | 55        |
| \$900,000- \$999,999 | 11         | 5         | 104       | 69           | 29         | 68        |
| \$1M - \$1.99M       | 18         | 5         | 77        | 128          | 43         | 71        |
| \$2M - \$2.99M       | 3          | 1         | 4         | 24           | 1          | 4         |
| \$3M+                | 4          | --        | --        | 17           | --         | --        |
| <b>Totals</b>        | <b>87</b>  | <b>46</b> | <b>99</b> | <b>575</b>   | <b>292</b> | <b>74</b> |

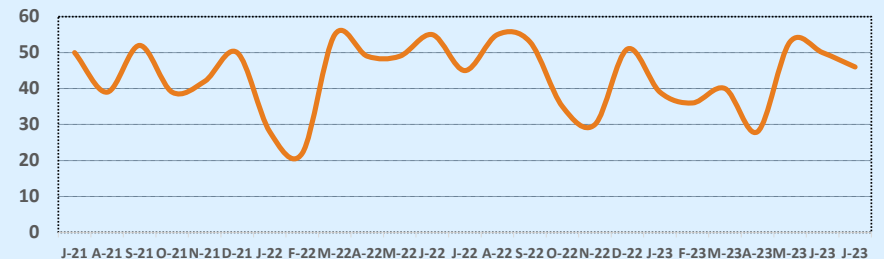
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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