

# Postal Code 78642

# Residential Statistics



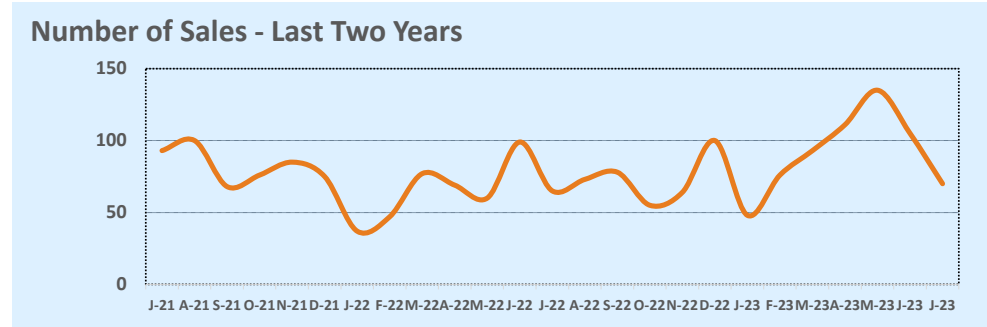
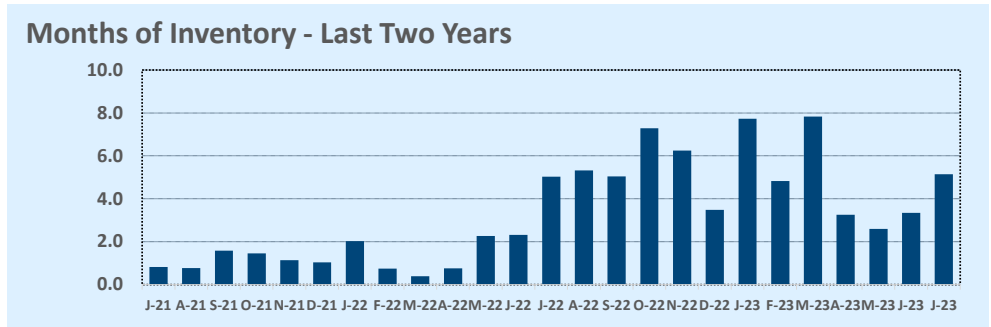
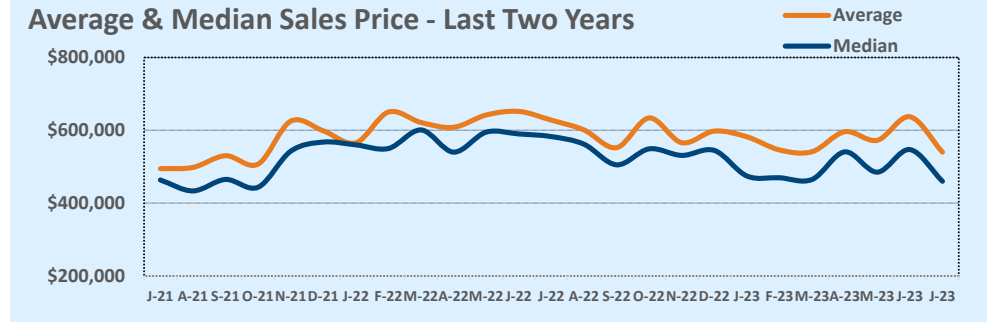
July 2023

| Listings            | This Month   |              |              | Year-to-Date  |               |               |
|---------------------|--------------|--------------|--------------|---------------|---------------|---------------|
|                     | Jul 2023     | Jul 2022     | Change       | 2023          | 2022          | Change        |
| Single Family Sales | 69           | 62           | +11.3%       | 627           | 444           | +41.2%        |
| Condo/TH Sales      | 1            | 3            | -66.7%       | 11            | 10            | +10.0%        |
| <b>Total Sales</b>  | <b>70</b>    | <b>65</b>    | <b>+7.7%</b> | <b>638</b>    | <b>454</b>    | <b>+40.5%</b> |
| New Homes Only      | 15           | 19           | -21.1%       | 200           | 90            | +122.2%       |
| Resale Only         | 55           | 46           | +19.6%       | 438           | 364           | +20.3%        |
| Sales Volume        | \$37,797,495 | \$40,806,265 | -7.4%        | \$367,941,715 | \$285,174,299 | +29.0%        |
| New Listings        | 120          | 186          | -35.5%       | 802           | 867           | -7.5%         |
| Pending             | 62           | N/A          | N/A          | 118           | N/A           | N/A           |
| Withdrawn           | 17           | 20           | -15.0%       | 105           | 57            | +84.2%        |
| Expired             | 8            | --           | --           | 48            | --            | --            |
| Months of Inventory | 5.1          | 5.0          | +2.2%        | N/A           | N/A           | --            |

| Price Range          | This Month |           |           | Year-to-Date |            |           |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
|                      | New        | Sales     | DOM       | New          | Sales      | DOM       |
| \$149,999 or under   | --         | --        | --        | --           | --         | --        |
| \$150,000- \$199,999 | --         | --        | --        | --           | --         | --        |
| \$200,000- \$249,999 | --         | --        | --        | 1            | 1          | 3         |
| \$250,000- \$299,999 | --         | --        | --        | 9            | 9          | 80        |
| \$300,000- \$349,999 | 4          | 9         | 19        | 47           | 61         | 64        |
| \$350,000- \$399,999 | 10         | 17        | 27        | 110          | 123        | 91        |
| \$400,000- \$449,999 | 17         | 9         | 70        | 80           | 55         | 69        |
| \$450,000- \$499,999 | 26         | 4         | 37        | 108          | 74         | 77        |
| \$500,000- \$549,999 | 16         | 9         | 130       | 70           | 49         | 122       |
| \$550,000- \$599,999 | 10         | 2         | 180       | 53           | 38         | 123       |
| \$600,000- \$699,999 | 13         | 4         | 72        | 79           | 53         | 118       |
| \$700,000- \$799,999 | 9          | 5         | 84        | 55           | 59         | 101       |
| \$800,000- \$899,999 | 6          | 5         | 98        | 69           | 49         | 106       |
| \$900,000- \$999,999 | 1          | 3         | 152       | 47           | 30         | 157       |
| \$1M - \$1.99M       | 8          | 3         | 98        | 72           | 36         | 83        |
| \$2M - \$2.99M       | --         | --        | --        | 1            | 1          | 2         |
| \$3M+                | --         | --        | --        | 1            | --         | --        |
| <b>Totals</b>        | <b>120</b> | <b>70</b> | <b>70</b> | <b>802</b>   | <b>638</b> | <b>96</b> |

| Average              | This Month |           |         | Year-to-Date |           |         |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
|                      | Jul 2023   | Jul 2022  | Change  | 2023         | 2022      | Change  |
| List Price           | \$549,691  | \$637,547 | -13.8%  | \$599,053    | \$619,146 | -3.2%   |
| List Price/SqFt      | \$222      | \$268     | -17.4%  | \$231        | \$257     | -10.1%  |
| Sold Price           | \$539,964  | \$627,789 | -14.0%  | \$576,711    | \$628,137 | -8.2%   |
| Sold Price/SqFt      | \$218      | \$265     | -17.6%  | \$223        | \$261     | -14.5%  |
| Sold Price / Orig LP | 98.4%      | 99.2%     | -0.8%   | 96.6%        | 101.9%    | -5.2%   |
| Days on Market       | 70         | 27        | +158.2% | 96           | 21        | +347.6% |

| Median               | This Month |           |         | Year-to-Date |           |         |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
|                      | Jul 2023   | Jul 2022  | Change  | 2023         | 2022      | Change  |
| List Price           | \$467,914  | \$584,473 | -19.9%  | \$513,330    | \$567,450 | -9.5%   |
| List Price/SqFt      | \$211      | \$250     | -15.7%  | \$222        | \$244     | -9.0%   |
| Sold Price           | \$459,950  | \$582,690 | -21.1%  | \$493,833    | \$581,860 | -15.1%  |
| Sold Price/SqFt      | \$207      | \$252     | -17.8%  | \$215        | \$251     | -14.3%  |
| Sold Price / Orig LP | 99.4%      | 100.0%    | -0.6%   | 97.5%        | 100.0%    | -2.5%   |
| Days on Market       | 43         | 17        | +152.9% | 60           | 8         | +643.8% |



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