

MLS Area 2

Residential Statistics



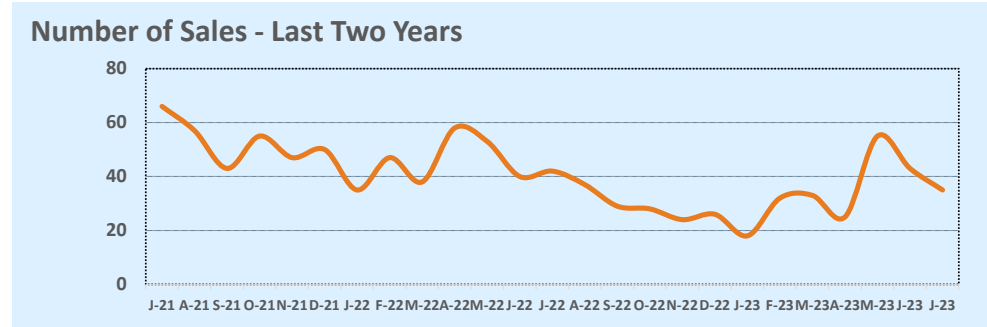
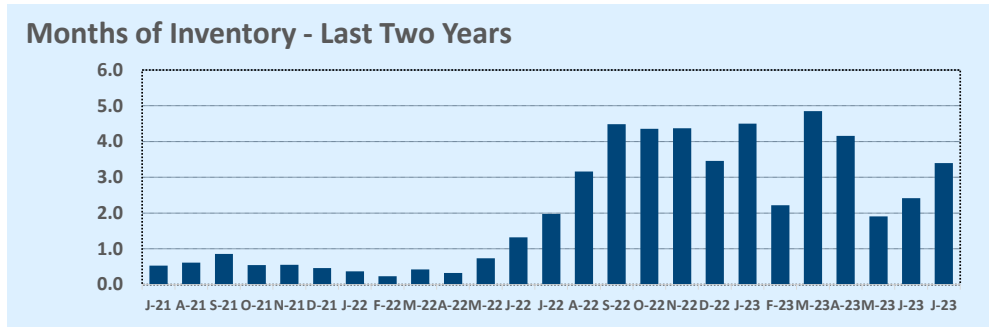
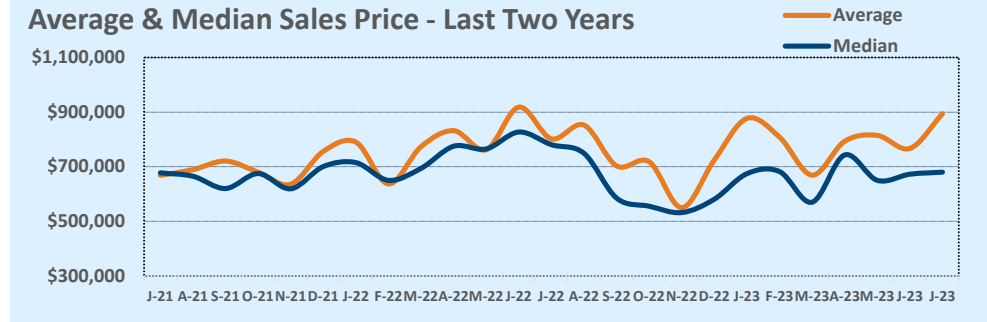
July 2023

| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|---------------|---------------|---------------|---------------|
| | Jul 2023 | Jul 2022 | Change | 2023 | 2022 | Change |
| Single Family Sales | 28 | 34 | -17.6% | 197 | 228 | -13.6% |
| Condo/TH Sales | 7 | 8 | -12.5% | 44 | 85 | -48.2% |
| Total Sales | 35 | 42 | -16.7% | 241 | 313 | -23.0% |
| New Homes Only | 7 | 4 | +75.0% | 44 | 25 | +76.0% |
| Resale Only | 28 | 38 | -26.3% | 197 | 288 | -31.6% |
| Sales Volume | \$31,289,400 | \$33,689,936 | -7.1% | \$192,642,124 | \$246,047,584 | -21.7% |
| New Listings | 57 | 77 | -26.0% | 388 | 440 | -11.8% |
| Pending | 25 | N/A | N/A | 35 | N/A | N/A |
| Withdrawn | 11 | 9 | +22.2% | 65 | 29 | +124.1% |
| Expired | 3 | -- | -- | 16 | -- | -- |
| Months of Inventory | 3.4 | 2.0 | +72.0% | N/A | N/A | -- |

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | -- | -- | -- | -- | -- |
| \$150,000- \$199,999 | -- | -- | -- | 1 | 1 | 53 |
| \$200,000- \$249,999 | 4 | 2 | 29 | 16 | 6 | 80 |
| \$250,000- \$299,999 | 2 | 2 | 69 | 13 | 11 | 34 |
| \$300,000- \$349,999 | 3 | -- | -- | 8 | 5 | 36 |
| \$350,000- \$399,999 | 1 | -- | -- | 8 | 5 | 38 |
| \$400,000- \$449,999 | 1 | 3 | 37 | 6 | 10 | 38 |
| \$450,000- \$499,999 | 4 | 4 | 99 | 21 | 21 | 72 |
| \$500,000- \$549,999 | 4 | 1 | 1 | 31 | 19 | 38 |
| \$550,000- \$599,999 | 7 | 1 | 9 | 36 | 22 | 63 |
| \$600,000- \$699,999 | 4 | 5 | 77 | 44 | 35 | 74 |
| \$700,000- \$799,999 | 8 | 3 | 20 | 47 | 19 | 21 |
| \$800,000- \$899,999 | 1 | 4 | 33 | 36 | 26 | 26 |
| \$900,000- \$999,999 | 1 | 1 | 40 | 19 | 13 | 27 |
| \$1M - \$1.99M | 13 | 7 | 75 | 83 | 42 | 46 |
| \$2M - \$2.99M | 3 | 2 | 12 | 17 | 5 | 15 |
| \$3M+ | 1 | -- | -- | 2 | 1 | 36 |
| Totals | 57 | 35 | 54 | 388 | 241 | 47 |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
| | Jul 2023 | Jul 2022 | Change | 2023 | 2022 | Change |
| List Price | \$919,957 | \$790,086 | +16.4% | \$822,580 | \$744,377 | +10.5% |
| List Price/SqFt | \$478 | \$510 | -6.3% | \$475 | \$491 | -3.2% |
| Sold Price | \$893,983 | \$802,141 | +11.4% | \$799,345 | \$786,095 | +1.7% |
| Sold Price/SqFt | \$463 | \$516 | -10.4% | \$461 | \$520 | -11.4% |
| Sold Price / Orig LP | 97.1% | 101.5% | -4.4% | 97.0% | 106.1% | -8.6% |
| Days on Market | 54 | 12 | +350.5% | 47 | 11 | +341.7% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
| | Jul 2023 | Jul 2022 | Change | 2023 | 2022 | Change |
| List Price | \$700,000 | \$785,000 | -10.8% | \$689,000 | \$699,000 | -1.4% |
| List Price/SqFt | \$480 | \$499 | -3.9% | \$470 | \$480 | -2.1% |
| Sold Price | \$680,000 | \$780,780 | -12.9% | \$669,000 | \$730,000 | -8.4% |
| Sold Price/SqFt | \$466 | \$512 | -9.1% | \$456 | \$507 | -10.0% |
| Sold Price / Orig LP | 96.8% | 99.9% | -3.1% | 97.8% | 104.1% | -6.1% |
| Days on Market | 43 | 6 | +616.7% | 22 | 5 | +340.0% |



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