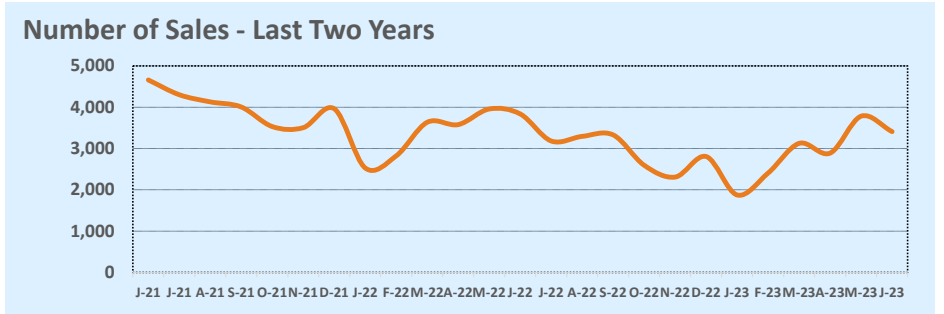
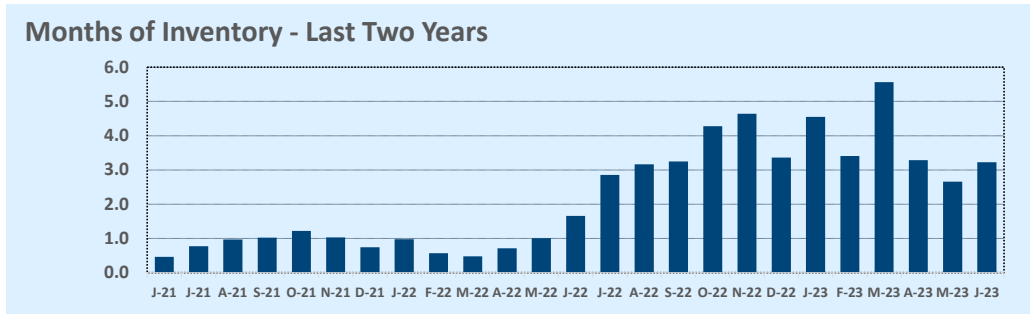
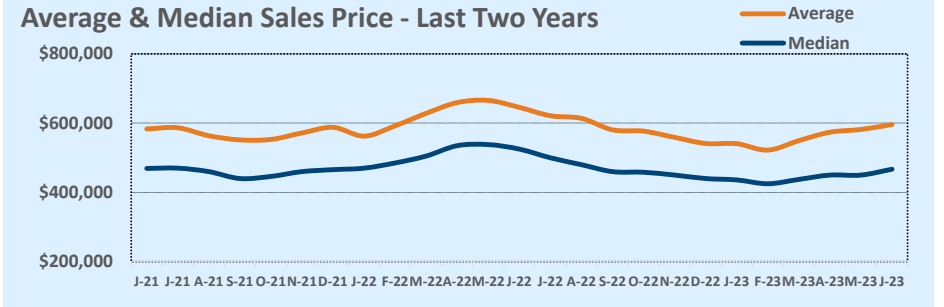


| Listings | This Month | | | Year-to-Date | | |
|---------------------|-----------------|-----------------|---------------|-----------------|------------------|---------------|
| | Jun 2023 | Jun 2022 | Change | 2023 | 2022 | Change |
| Single Family Sales | 3,126 | 3,459 | -9.6% | 16,045 | 18,267 | -12.2% |
| Condo/TH Sales | 283 | 378 | -25.1% | 1,443 | 2,093 | -31.1% |
| Total Sales | 3,409 | 3,837 | -11.2% | 17,488 | 20,360 | -14.1% |
| New Homes Only | 474 | 397 | +19.4% | 2,606 | 1,825 | +42.8% |
| Resale Only | 2,935 | 3,440 | -14.7% | 14,882 | 18,535 | -19.7% |
| Sales Volume | \$2,031,497,714 | \$2,476,988,587 | -18.0% | \$9,877,459,553 | \$12,849,649,463 | -23.1% |
| New Listings | 5,331 | 6,870 | -22.4% | 27,129 | 28,592 | -5.1% |
| Pending | 2,502 | -- | -- | 3,707 | -- | -- |
| Withdrawn | 837 | 556 | +50.5% | 3,961 | 1,595 | +148.3% |
| Expired | 369 | -- | -- | 2,013 | -- | -- |
| Months of Inventory | 3.2 | 1.7 | +94.4% | N/A | N/A | -- |

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|--------------|--------------|-----------|---------------|---------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | 31 | 25 | 59 | 167 | 125 | 45 |
| \$150,000- \$199,999 | 60 | 32 | 29 | 284 | 204 | 51 |
| \$200,000- \$249,999 | 115 | 88 | 36 | 605 | 475 | 44 |
| \$250,000- \$299,999 | 313 | 220 | 45 | 1,677 | 1,306 | 53 |
| \$300,000- \$349,999 | 523 | 420 | 49 | 2,607 | 2,247 | 61 |
| \$350,000- \$399,999 | 644 | 438 | 54 | 3,468 | 2,453 | 63 |
| \$400,000- \$449,999 | 502 | 371 | 68 | 2,612 | 2,021 | 67 |
| \$450,000- \$499,999 | 485 | 303 | 70 | 2,579 | 1,636 | 71 |
| \$500,000- \$549,999 | 351 | 239 | 73 | 1,699 | 1,232 | 74 |
| \$550,000- \$599,999 | 353 | 192 | 63 | 1,678 | 970 | 70 |
| \$600,000- \$699,999 | 427 | 321 | 56 | 2,304 | 1,397 | 66 |
| \$700,000- \$799,999 | 348 | 194 | 35 | 1,681 | 930 | 56 |
| \$800,000- \$899,999 | 244 | 146 | 48 | 1,223 | 659 | 55 |
| \$900,000- \$999,999 | 204 | 104 | 54 | 928 | 466 | 60 |
| \$1M - \$1.99M | 532 | 249 | 46 | 2,574 | 1,094 | 53 |
| \$2M - \$2.99M | 111 | 38 | 39 | 593 | 168 | 56 |
| \$3M+ | 88 | 29 | 69 | 450 | 105 | 89 |
| Totals | 5,331 | 3,409 | 55 | 27,129 | 17,488 | 62 |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
| | Jun 2023 | Jun 2022 | Change | 2023 | 2022 | Change |
| List Price | \$613,419 | \$633,790 | -3.2% | \$583,216 | \$610,527 | -4.5% |
| List Price/SqFt | \$284 | \$306 | -7.2% | \$276 | \$298 | -7.4% |
| Sold Price | \$595,922 | \$645,553 | -7.7% | \$564,814 | \$631,122 | -10.5% |
| Sold Price/SqFt | \$276 | \$313 | -7.2% | \$268 | \$309 | -13.4% |
| Sold Price / Orig LP | 97.8% | 102.4% | -7.2% | 97.4% | 103.8% | -6.2% |
| Days on Market | 55 | 16 | +254.0% | 62 | 19 | +227.4% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
| | Jun 2023 | Jun 2022 | Change | 2023 | 2022 | Change |
| List Price | \$475,000 | \$505,000 | -5.9% | \$455,000 | \$495,000 | -8.1% |
| List Price/SqFt | \$238 | \$263 | -9.5% | \$234 | \$256 | -8.7% |
| Sold Price | \$466,940 | \$525,000 | -11.1% | \$447,000 | \$512,000 | -12.7% |
| Sold Price/SqFt | \$233 | \$270 | -13.6% | \$228 | \$266 | -14.5% |
| Sold Price / Orig LP | 98.6% | 100.3% | -1.7% | 98.3% | 101.3% | -3.0% |
| Days on Market | 25 | 6 | +316.7% | 34 | 6 | +466.7% |



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