

## MLS Area 4

## Residential Statistics

## Independence Title

March 2022

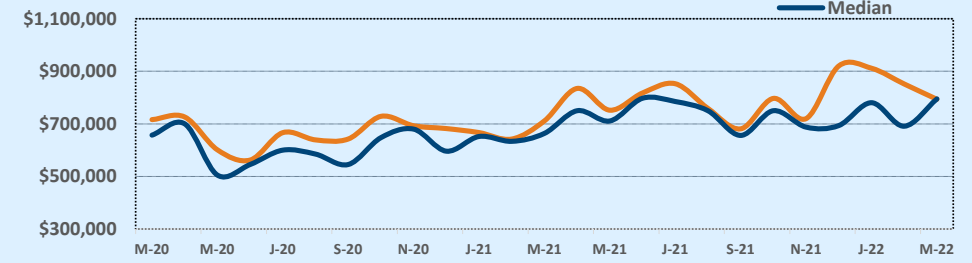
Listings	This Month			Year-to-Date		
	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	20	25	-20.0%	53	77	-31.2%
Condo/TH Sales	12	17	-29.4%	31	43	-27.9%
<b>Total Sales</b>	<b>32</b>	<b>42</b>	<b>-23.8%</b>	<b>84</b>	<b>120</b>	<b>-30.0%</b>
New Homes Only	1	3	-66.7%	6	8	-25.0%
Resale Only	31	39	-20.5%	78	112	-30.4%
Sales Volume	\$25,391,400	\$29,878,801	-15.0%	\$70,999,686	\$80,756,409	-12.1%
New Listings	58	49	+18.4%	118	125	-5.6%
Pending	32	2	+1500.0%	40	5	+700.0%
Withdrawn	1	6	-83.3%	4	13	-69.2%
Expired	--	2	--	--	5	--
Months of Inventory	0.8	0.6	+26.4%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$738,759	\$677,007	+9.1%	\$807,077	\$656,016	+23.0%
List Price/SqFt	\$524	\$404	+29.5%	\$527	\$417	+26.4%
Sold Price	\$793,481	\$711,400	+11.5%	\$845,234	\$672,970	+25.6%
Sold Price/SqFt	\$562	\$431	+30.3%	\$556	\$432	+28.6%
Sold Price / Orig LP	107.2%	106.2%	+1.0%	105.3%	103.2%	+2.0%
Days on Market	18	29	-38.9%	26	38	-31.5%

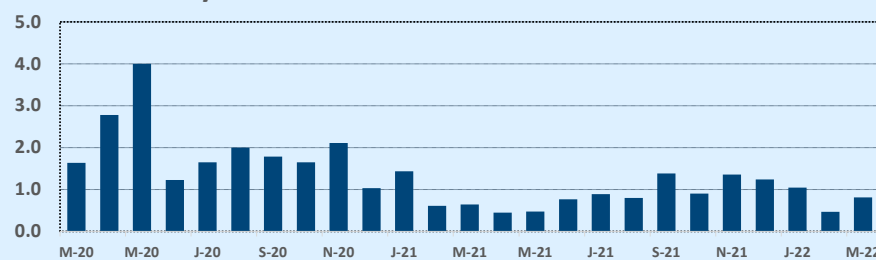
Median	This Month			Year-to-Date		
	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$699,950	\$634,000	+10.4%	\$700,000	\$649,000	+7.9%
List Price/SqFt	\$484	\$401	+20.5%	\$496	\$418	+18.8%
Sold Price	\$795,000	\$663,750	+19.8%	\$750,500	\$646,250	+16.1%
Sold Price/SqFt	\$527	\$419	+25.9%	\$516	\$426	+21.2%
Sold Price / Orig LP	106.8%	102.7%	+3.9%	101.7%	100.0%	+1.7%
Days on Market	4	6	-33.3%	6	11	-42.9%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	--	--	2	2	6
\$200,000- \$249,999	1	4	24	7	6	17
\$250,000- \$299,999	2	1	4	6	4	51
\$300,000- \$349,999	1	--	--	3	--	--
\$350,000- \$399,999	1	2	4	4	4	5
\$400,000- \$449,999	--	1	24	1	3	22
\$450,000- \$499,999	1	--	--	3	--	--
\$500,000- \$549,999	1	1	197	2	3	80
\$550,000- \$599,999	2	--	--	8	3	46
\$600,000- \$699,999	11	4	4	16	9	12
\$700,000- \$799,999	8	5	8	16	13	12
\$800,000- \$899,999	6	6	6	10	13	15
\$900,000- \$999,999	4	2	68	8	5	42
\$1M - \$1.99M	19	4	2	28	13	22
\$2M - \$2.99M	1	2	3	4	6	74
\$3M+	--	--	--	--	--	--
<b>Totals</b>	<b>58</b>	<b>32</b>	<b>18</b>	<b>118</b>	<b>84</b>	<b>26</b>

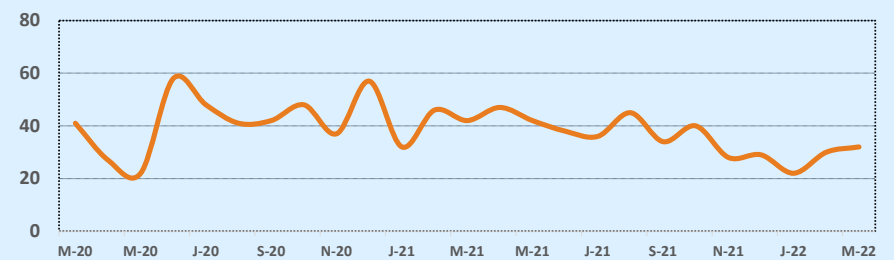
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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