

## MLS Area EL

## Residential Statistics

## Independence Title

March 2022

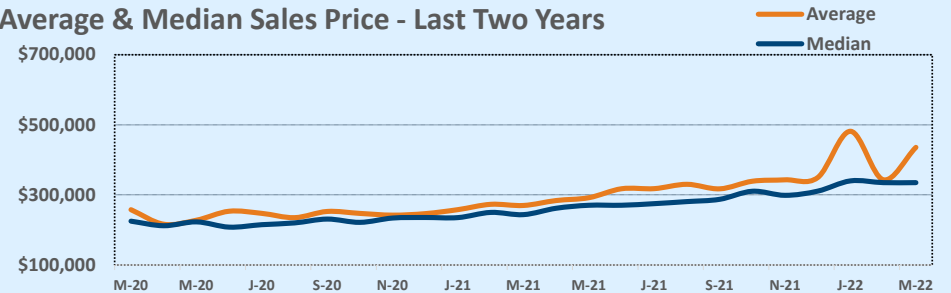
Listings	This Month			Year-to-Date		
	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	42	45	-6.7%	68	111	-38.7%
Condo/TH Sales	1	--	--	1	1	--
<b>Total Sales</b>	<b>43</b>	<b>45</b>	<b>-4.4%</b>	<b>69</b>	<b>112</b>	<b>-38.4%</b>
New Homes Only	2	24	-91.7%	3	51	-94.1%
Resale Only	41	21	+95.2%	66	61	+8.2%
Sales Volume	\$18,733,921	\$12,142,252	+54.3%	\$30,010,596	\$29,925,480	+0.3%
New Listings	70	38	+84.2%	184	187	-1.6%
Pending	41	--	--	122	--	--
Withdrawn	2	7	-71.4%	4	19	-78.9%
Expired	1	--	--	4	4	--
Months of Inventory	0.4	0.2	+52.2%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$421,055	\$274,387	+53.5%	\$425,684	\$267,291	+59.3%
List Price/SqFt	\$226	\$155	+45.3%	\$235	\$151	+55.0%
Sold Price	\$435,673	\$269,828	+61.5%	\$434,936	\$267,192	+62.8%
Sold Price/SqFt	\$233	\$153	+52.5%	\$239	\$151	+58.5%
Sold Price / Orig LP	103.8%	98.5%	+5.4%	103.0%	100.0%	+3.1%
Days on Market	22	28	-21.7%	22	33	-35.2%

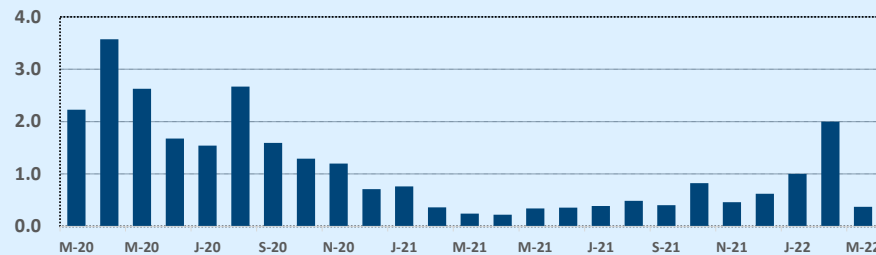
Median	This Month			Year-to-Date		
	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$330,000	\$252,390	+30.8%	\$330,000	\$240,950	+37.0%
List Price/SqFt	\$218	\$145	+50.1%	\$205	\$145	+40.7%
Sold Price	\$335,000	\$243,669	+37.5%	\$335,000	\$241,950	+38.5%
Sold Price/SqFt	\$230	\$146	+57.6%	\$220	\$145	+51.5%
Sold Price / Orig LP	101.5%	99.5%	+2.0%	101.5%	100.0%	+1.5%
Days on Market	6	13	-53.8%	6	10	-40.0%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	--	--
\$150,000- \$199,999	--	--	--	2	--	--
\$200,000- \$249,999	--	1	6	3	2	11
\$250,000- \$299,999	10	9	24	19	15	16
\$300,000- \$349,999	9	17	20	23	25	16
\$350,000- \$399,999	23	4	41	70	8	23
\$400,000- \$449,999	13	3	5	39	5	7
\$450,000- \$499,999	1	--	--	2	1	16
\$500,000- \$549,999	1	1	8	3	1	8
\$550,000- \$599,999	4	2	5	5	3	28
\$600,000- \$699,999	1	1	10	2	3	63
\$700,000- \$799,999	1	2	11	4	2	11
\$800,000- \$899,999	2	--	--	2	--	--
\$900,000- \$999,999	1	--	--	2	--	--
\$1M - \$1.99M	2	3	49	5	3	49
\$2M - \$2.99M	2	--	--	2	1	132
\$3M+	--	--	--	--	--	--
<b>Totals</b>	<b>70</b>	<b>43</b>	<b>22</b>	<b>184</b>	<b>69</b>	<b>22</b>

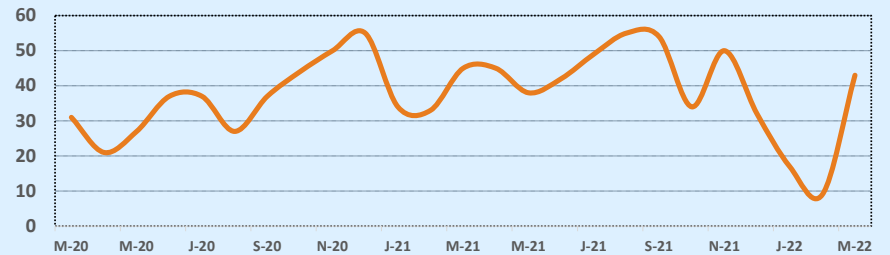
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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