

# Postal Code 78701

# Residential Statistics



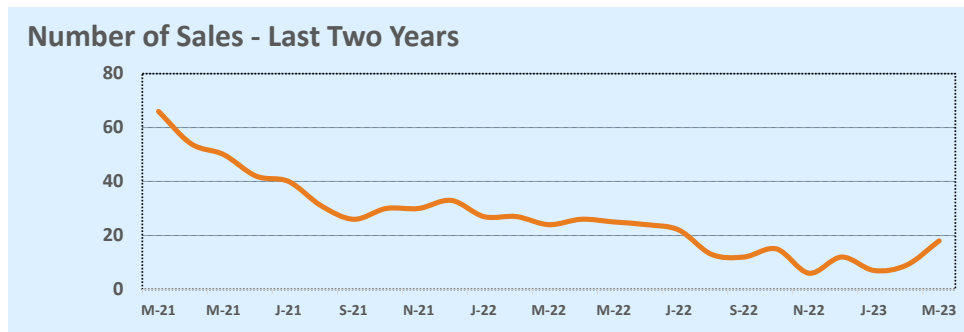
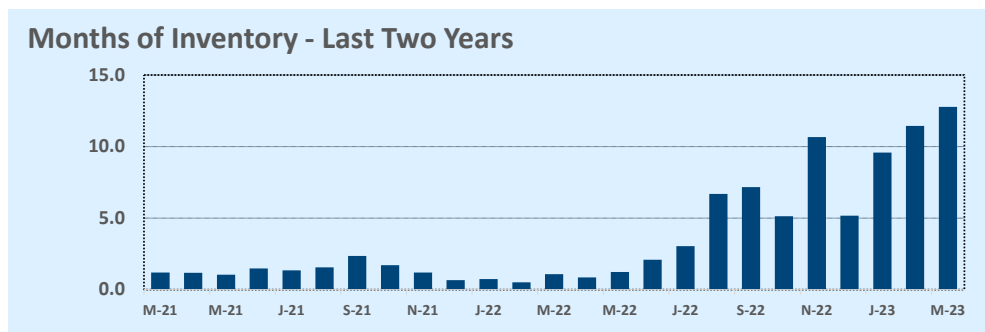
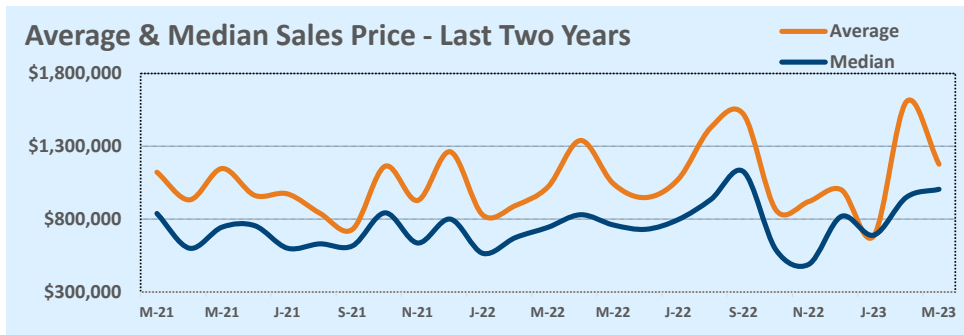
March 2023

| Listings            | This Month   |              |               | Year-to-Date |              |               |
|---------------------|--------------|--------------|---------------|--------------|--------------|---------------|
|                     | Mar 2023     | Mar 2022     | Change        | 2023         | 2022         | Change        |
| Single Family Sales | --           | --           | --            | --           | --           | --            |
| Condo/TH Sales      | 18           | 24           | -25.0%        | 34           | 78           | -56.4%        |
| <b>Total Sales</b>  | <b>18</b>    | <b>24</b>    | <b>-25.0%</b> | <b>34</b>    | <b>78</b>    | <b>-56.4%</b> |
| New Homes Only      | 2            | 1            | +100.0%       | 3            | 1            | +200.0%       |
| Resale Only         | 16           | 23           | -30.4%        | 31           | 77           | -59.7%        |
| Sales Volume        | \$21,185,650 | \$24,509,259 | -13.6%        | \$40,440,650 | \$70,971,636 | -43.0%        |
| New Listings        | 56           | 35           | +60.0%        | 143          | 73           | +95.9%        |
| Pending             | 6            | N/A          | N/A           | 7            | N/A          | N/A           |
| Withdrawn           | 10           | 4            | +150.0%       | 22           | 9            | +144.4%       |
| Expired             | 3            | --           | --            | 9            | --           | --            |
| Months of Inventory | 12.8         | 1.1          | +1079.5%      | N/A          | N/A          | --            |

| Price Range          | This Month |           |           | Year-to-Date |           |           |
|----------------------|------------|-----------|-----------|--------------|-----------|-----------|
|                      | New        | Sales     | DOM       | New          | Sales     | DOM       |
| \$149,999 or under   | --         | --        | --        | --           | --        | --        |
| \$150,000- \$199,999 | --         | --        | --        | --           | --        | --        |
| \$200,000- \$249,999 | 1          | --        | --        | 1            | 1         | 35        |
| \$250,000- \$299,999 | --         | --        | --        | 1            | --        | --        |
| \$300,000- \$349,999 | --         | --        | --        | --           | --        | --        |
| \$350,000- \$399,999 | --         | --        | --        | 2            | --        | --        |
| \$400,000- \$449,999 | --         | --        | --        | 3            | --        | --        |
| \$450,000- \$499,999 | 1          | --        | --        | 2            | --        | --        |
| \$500,000- \$549,999 | 1          | 1         | 115       | 5            | 2         | 105       |
| \$550,000- \$599,999 | 2          | 1         | 29        | 10           | 1         | 29        |
| \$600,000- \$699,999 | 7          | 2         | 31        | 17           | 6         | 45        |
| \$700,000- \$799,999 | 11         | 1         | 38        | 23           | 3         | 70        |
| \$800,000- \$899,999 | 2          | 1         | 67        | 10           | 3         | 63        |
| \$900,000- \$999,999 | 1          | 3         | 34        | 4            | 4         | 45        |
| \$1M - \$1.99M       | 14         | 7         | 64        | 37           | 10        | 80        |
| \$2M - \$2.99M       | 12         | 1         | 118       | 20           | 2         | 66        |
| \$3M+                | 4          | 1         | 112       | 8            | 2         | 188       |
| <b>Totals</b>        | <b>56</b>  | <b>18</b> | <b>61</b> | <b>143</b>   | <b>34</b> | <b>71</b> |

| Average              | This Month  |             |         | Year-to-Date |           |         |
|----------------------|-------------|-------------|---------|--------------|-----------|---------|
|                      | Mar 2023    | Mar 2022    | Change  | 2023         | 2022      | Change  |
| List Price           | \$1,244,216 | \$1,038,367 | +19.8%  | \$1,254,761  | \$910,782 | +37.8%  |
| List Price/SqFt      | \$927       | \$806       | +15.0%  | \$924        | \$731     | +26.5%  |
| Sold Price           | \$1,176,981 | \$1,021,219 | +15.3%  | \$1,189,431  | \$909,893 | +30.7%  |
| Sold Price/SqFt      | \$879       | \$810       | +8.6%   | \$878        | \$738     | +19.0%  |
| Sold Price / Orig LP | 95.4%       | 102.1%      | -6.6%   | 95.4%        | 101.4%    | -5.9%   |
| Days on Market       | 61          | 28          | +118.3% | 71           | 30        | +140.5% |

| Median               | This Month  |           |         | Year-to-Date |           |         |
|----------------------|-------------|-----------|---------|--------------|-----------|---------|
|                      | Mar 2023    | Mar 2022  | Change  | 2023         | 2022      | Change  |
| List Price           | \$1,024,950 | \$720,500 | +42.3%  | \$982,000    | \$597,000 | +64.5%  |
| List Price/SqFt      | \$1,035     | \$803     | +29.0%  | \$1,027      | \$699     | +47.0%  |
| Sold Price           | \$1,005,000 | \$743,560 | +35.2%  | \$935,000    | \$617,500 | +51.4%  |
| Sold Price/SqFt      | \$922       | \$844     | +9.2%   | \$963        | \$741     | +30.1%  |
| Sold Price / Orig LP | 95.3%       | 100.0%    | -4.7%   | 95.4%        | 100.0%    | -4.6%   |
| Days on Market       | 38          | 13        | +204.0% | 48           | 15        | +220.0% |



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