

Postal Code 78738

Residential Statistics



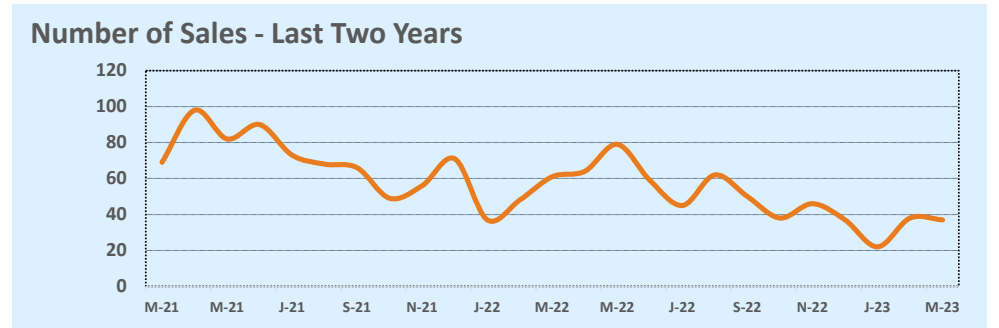
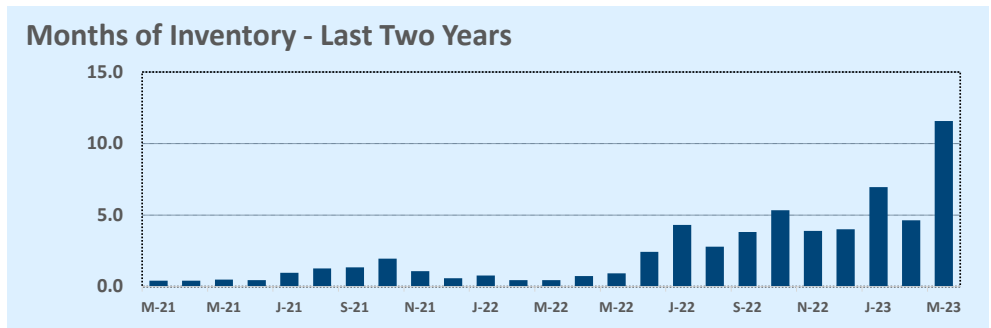
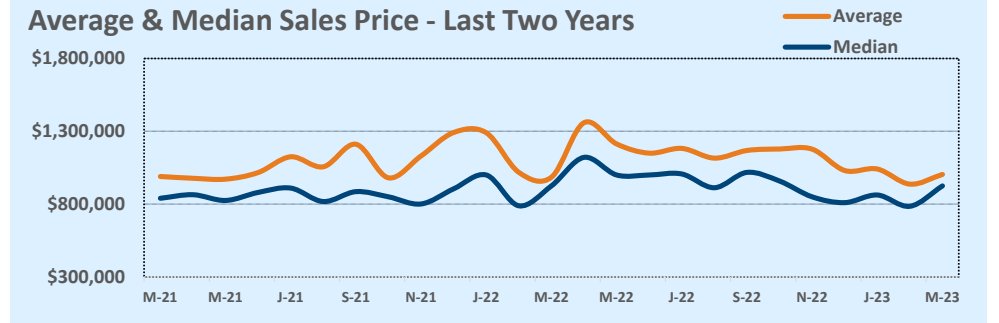
March 2023

| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|---------------|--------------|---------------|---------------|
| | Mar 2023 | Mar 2022 | Change | 2023 | 2022 | Change |
| Single Family Sales | 35 | 58 | -39.7% | 88 | 136 | -35.3% |
| Condo/TH Sales | 2 | 3 | -33.3% | 9 | 10 | -10.0% |
| Total Sales | 37 | 61 | -39.3% | 97 | 146 | -33.6% |
| New Homes Only | 2 | 4 | -50.0% | 16 | 19 | -15.8% |
| Resale Only | 35 | 57 | -38.6% | 81 | 127 | -36.2% |
| Sales Volume | \$37,138,327 | \$60,058,810 | -38.2% | \$95,651,144 | \$156,662,756 | -38.9% |
| New Listings | 130 | 83 | +56.6% | 268 | 174 | +54.0% |
| Pending | 49 | N/A | N/A | 56 | N/A | N/A |
| Withdrawn | 12 | 7 | +71.4% | 30 | 11 | +172.7% |
| Expired | 4 | -- | -- | 10 | -- | -- |
| Months of Inventory | 11.6 | 0.5 | +2420.1% | N/A | N/A | -- |

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|-----------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | -- | -- | -- | -- | -- |
| \$150,000- \$199,999 | -- | -- | -- | -- | -- | -- |
| \$200,000- \$249,999 | -- | -- | -- | -- | -- | -- |
| \$250,000- \$299,999 | -- | -- | -- | -- | -- | -- |
| \$300,000- \$349,999 | -- | -- | -- | -- | -- | -- |
| \$350,000- \$399,999 | 1 | -- | -- | 2 | -- | -- |
| \$400,000- \$449,999 | -- | -- | -- | -- | 1 | 68 |
| \$450,000- \$499,999 | 2 | -- | -- | 3 | 2 | 40 |
| \$500,000- \$549,999 | 1 | -- | -- | 1 | 1 | 55 |
| \$550,000- \$599,999 | 5 | 2 | 53 | 11 | 7 | 70 |
| \$600,000- \$699,999 | 12 | 3 | 50 | 27 | 15 | 67 |
| \$700,000- \$799,999 | 17 | 6 | 25 | 37 | 14 | 74 |
| \$800,000- \$899,999 | 17 | 6 | 84 | 34 | 20 | 65 |
| \$900,000- \$999,999 | 11 | 7 | 50 | 26 | 12 | 46 |
| \$1M - \$1.99M | 46 | 12 | 75 | 95 | 20 | 72 |
| \$2M - \$2.99M | 11 | 1 | 3 | 19 | 3 | 100 |
| \$3M+ | 7 | -- | -- | 13 | 2 | 5 |
| Totals | 130 | 37 | 58 | 268 | 97 | 65 |

| Average | This Month | | | Year-to-Date | | |
|----------------------|-------------|-----------|---------|--------------|-------------|---------|
| | Mar 2023 | Mar 2022 | Change | 2023 | 2022 | Change |
| List Price | \$1,041,566 | \$939,300 | +10.9% | \$1,023,352 | \$1,053,166 | -2.8% |
| List Price/SqFt | \$327 | \$317 | +3.1% | \$327 | \$329 | -0.5% |
| Sold Price | \$1,003,739 | \$984,571 | +1.9% | \$986,094 | \$1,073,033 | -8.1% |
| Sold Price/SqFt | \$316 | \$332 | -4.8% | \$315 | \$336 | -6.2% |
| Sold Price / Orig LP | 96.7% | 104.9% | -7.9% | 96.4% | 102.7% | -6.1% |
| Days on Market | 58 | 23 | +149.5% | 65 | 29 | +122.0% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
| | Mar 2023 | Mar 2022 | Change | 2023 | 2022 | Change |
| List Price | \$939,000 | \$895,000 | +4.9% | \$874,990 | \$881,950 | -0.8% |
| List Price/SqFt | \$297 | \$304 | -2.1% | \$300 | \$306 | -2.0% |
| Sold Price | \$925,000 | \$925,000 | -- | \$825,500 | \$919,056 | -10.2% |
| Sold Price/SqFt | \$297 | \$324 | -8.5% | \$290 | \$313 | -7.5% |
| Sold Price / Orig LP | 96.5% | 102.4% | -5.8% | 97.2% | 100.0% | -2.8% |
| Days on Market | 31 | 6 | +416.7% | 50 | 8 | +566.7% |



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