

MLS Area 3

Residential Statistics



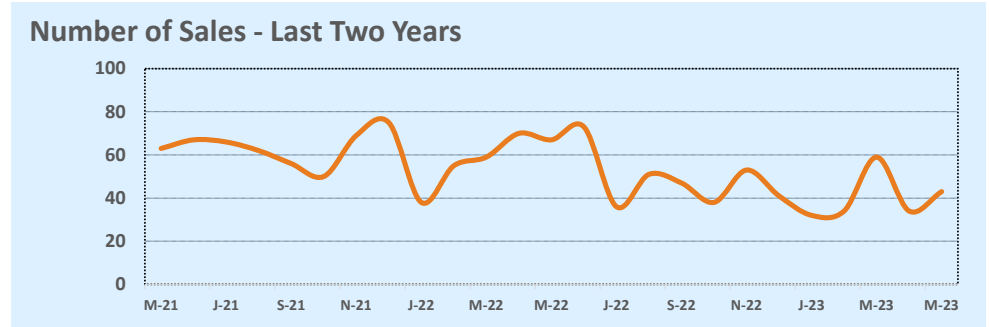
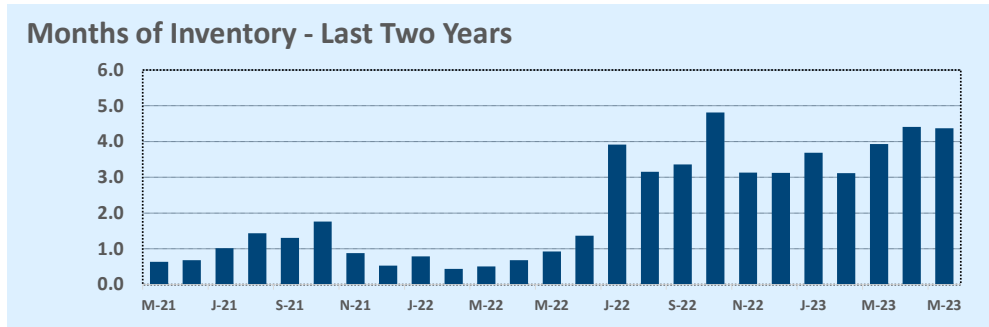
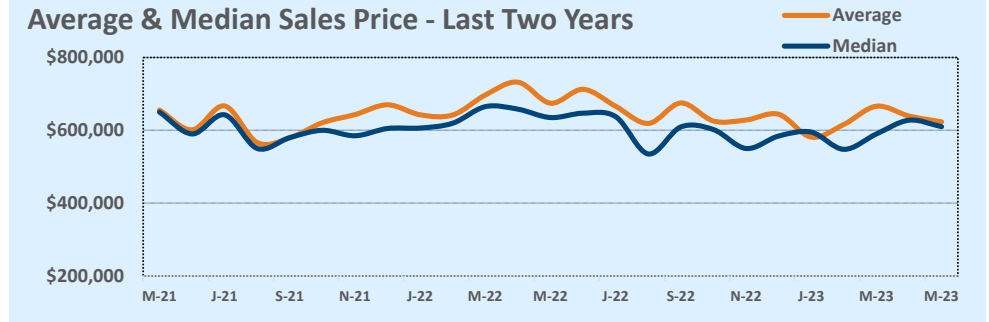
May 2023

| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|---------------|---------------|---------------|---------------|
| | May 2023 | May 2022 | Change | 2023 | 2022 | Change |
| Single Family Sales | 33 | 49 | -32.7% | 150 | 216 | -30.6% |
| Condo/TH Sales | 10 | 18 | -44.4% | 52 | 73 | -28.8% |
| Total Sales | 43 | 67 | -35.8% | 202 | 289 | -30.1% |
| New Homes Only | 5 | 1 | +400.0% | 21 | 23 | -8.7% |
| Resale Only | 38 | 66 | -42.4% | 181 | 266 | -32.0% |
| Sales Volume | \$26,795,577 | \$45,184,595 | -40.7% | \$127,373,277 | \$197,293,539 | -35.4% |
| New Listings | 95 | 90 | +5.6% | 401 | 374 | +7.2% |
| Pending | 33 | N/A | N/A | 60 | N/A | N/A |
| Withdrawn | 15 | 4 | +275.0% | 58 | 21 | +176.2% |
| Expired | 5 | -- | -- | 24 | -- | -- |
| Months of Inventory | 4.4 | 0.9 | +372.5% | N/A | N/A | -- |

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | -- | -- | -- | -- | -- |
| \$150,000- \$199,999 | -- | -- | -- | 1 | -- | -- |
| \$200,000- \$249,999 | 1 | 2 | 8 | 8 | 5 | 49 |
| \$250,000- \$299,999 | 3 | -- | -- | 11 | 7 | 75 |
| \$300,000- \$349,999 | 1 | 2 | 68 | 7 | 8 | 59 |
| \$350,000- \$399,999 | 6 | -- | -- | 20 | 6 | 43 |
| \$400,000- \$449,999 | 3 | 3 | 90 | 19 | 8 | 64 |
| \$450,000- \$499,999 | 7 | 3 | 12 | 40 | 25 | 65 |
| \$500,000- \$549,999 | 5 | 4 | 11 | 32 | 24 | 48 |
| \$550,000- \$599,999 | 13 | 7 | 110 | 42 | 18 | 76 |
| \$600,000- \$699,999 | 19 | 9 | 85 | 71 | 40 | 63 |
| \$700,000- \$799,999 | 18 | 6 | 20 | 50 | 27 | 33 |
| \$800,000- \$899,999 | 6 | 3 | 131 | 28 | 9 | 84 |
| \$900,000- \$999,999 | 7 | 2 | 17 | 33 | 11 | 32 |
| \$1M - \$1.99M | 6 | 2 | 12 | 37 | 14 | 28 |
| \$2M - \$2.99M | -- | -- | -- | 2 | -- | -- |
| \$3M+ | -- | -- | -- | -- | -- | -- |
| Totals | 95 | 43 | 60 | 401 | 202 | 55 |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
| | May 2023 | May 2022 | Change | 2023 | 2022 | Change |
| List Price | \$636,582 | \$634,369 | +0.3% | \$647,295 | \$643,128 | +0.6% |
| List Price/SqFt | \$415 | \$437 | -5.0% | \$393 | \$419 | -6.1% |
| Sold Price | \$623,153 | \$674,397 | -7.6% | \$630,561 | \$682,677 | -7.6% |
| Sold Price/SqFt | \$406 | \$464 | -12.4% | \$383 | \$445 | -13.9% |
| Sold Price / Orig LP | 97.7% | 106.4% | -8.2% | 97.2% | 106.2% | -8.5% |
| Days on Market | 60 | 13 | +378.9% | 55 | 18 | +198.6% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|---------|--------------|-----------|---------|
| | May 2023 | May 2022 | Change | 2023 | 2022 | Change |
| List Price | \$629,000 | \$640,000 | -1.7% | \$607,698 | \$624,115 | -2.6% |
| List Price/SqFt | \$393 | \$441 | -11.0% | \$383 | \$410 | -6.6% |
| Sold Price | \$610,000 | \$635,000 | -3.9% | \$599,875 | \$635,000 | -5.5% |
| Sold Price/SqFt | \$390 | \$463 | -15.8% | \$374 | \$438 | -14.5% |
| Sold Price / Orig LP | 97.6% | 103.9% | -6.1% | 97.7% | 103.8% | -5.9% |
| Days on Market | 29 | 6 | +383.3% | 30 | 5 | +490.0% |



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